

**THOMAS (TJ) LEWIS JR.**  
Ally Financial, Inc.  
*Head of Supplier Diversity*



### Connect

**Thomas (TJ) Lewis Jr.** has more than 20-years of experience in the Financial Services Industry, and is currently the Head of Supplier Diversity at Ally Financial, Inc. His responsibilities include creating and implementing a world-class Supplier Diversity program consistent with the company's strategic sourcing and diversity and inclusion initiatives at Ally.

Prior to joining Ally, T.J. was an Executive at Urban Lending Solutions (ULS), leading the company's sales while they were recognized as one of the fastest growing private companies on the Inc. 500 list and reaching the Black Enterprise Magazine Top 25 in revenue. Under T.J.'s leadership the company went from 50 employees to more than 1,500 and experienced revenue growth from \$35 Million to \$185 Million. As a minority business enterprise, T.J. started the company's own supplier diversity program creating a best-in-class program which led to the certification of numerous women and minority owned businesses through their development program. After the company sold in 2017, T.J. returned to his Commercial Banking background, where he spent the last 2 years working at PNC Bank in the Large Corporate Credit Products Group, overseeing more than \$500 Million in credit exposure to large corporate customers. Prior to PNC and ULS, T.J. worked at Bank of America for 13 years primarily in Supply Chain Management - developing suppliers, and Commercial Lending - serving non-profit organizations, municipalities and middle market clients.

T.J. has a strong financial credit and business development background as well as consulting skills and formal Six Sigma training. While at Bank of America, he earned his Six Sigma Green Belt Certification for managing a payment project that saved more than \$1 million annually and generated revenue for the Bank. During his Commercial Banking career T.J. specialized in working with non-profit organizations, including higher education and private institutions which led to him joining the Board of Trustees at his alma mater Queens University of Charlotte. T.J. has served as Trustee for more than 14 years and is part of the Executive Leadership Committee for the university. T.J. also served on the University's Presidential Search Committee, selecting Queens University's the 21st president, in 2019.

T.J. earned his bachelor's degree in Corporate Communications from Queens University of Charlotte, N.C. and has a wife, Charmain, and three sons.