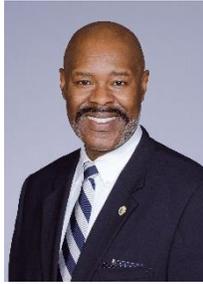


T. JEFFERY CONLEY
The County of Henrico
Supplier Relations Manager



Jeff is a long-time advocate for Business Development and Supplier Diversity who provides a wealth of expertise to his role as Supplier Relations Manager for the County of Henrico. Jeff is passionate about entrepreneurship and small business. In the Supplier Manager role Jeff oversees the County's Small, Women-owned and Minority-owned (SWaM) Business Program. Jeff's relationship management skills combined with his zest, zeal and corporate savvy serve to enhance the goals of Henrico County to build an inclusive economy. As the business capital of the Richmond region, Henrico County has many programs and initiatives aimed to help businesses succeed and purchases more than 300M annually for general government and schools.

Connect

Jeff a native of Virginia Beach and graduate of Norfolk State University has certificates from the University of Richmond, Robins School of Business, Executive Management Program and University of Wisconsin Madison, Business Management. Jeff is also a graduate of the Leadership Metro Richmond Qwest Class of 2020.

A consummate business professional Jeff has held senior leadership positions with the Office of Minority Business Development, the Carolinas-Virginia Minority Supplier Development Council (CVMSDC) along with more than a twenty-year career with Fortune 500 financial institutions. Jeff's ability to nurture and develop relationships helped to catapult him as a sought out financial advisor and resource. Jeff has been awarded the Carolinas-Virginia Minority Supplier Development Council's Coordinator of the Year and facilitated and hosted Henrico County's first regional procurement expo that brought together four localities & diverse vendors with an estimated 1B in purchasing potential.

A hallmark of Jeff's work is his commitment to small businesses as a vigorous supporter of the business community and serves as the Chairman of the Board of Directors of the Carolinas Virginia Minority Supplier Development Council and a Board Member of the Metropolitan Business League and SOAR365. Jeff is a motivated and accountable servant leader who seeks to empower others to find purpose.