

IS YOUR BUSINESS FIT?

Will Manning

Senior Vice President

Market Manager – Global Commercial Banking, Bank of America



Will Manning is a Business Banking Market Manager, responsible for managing a portfolio of commercial clients in the Greenville SC, Columbia SC and Augusta GA markets. In this capacity, he serves Business Banking entities with annual revenues that range from generally \$5MM to \$50MM.

In addition to his current role, Will serves on the Board of the USO of NC. He formerly served on a select team of Bank of America employees advising the bank's executive leadership team on military veteran support, volunteerism and recruiting. He also served as the company's Campus leader for MBA recruiting at Emory University. He is a recurring speaker & mentor for the Black Professionals Group. For his ongoing work, Manning was selected as a 2012 recipient of Bank of America's Global Diversity & Inclusion award, among numerous global nominees.

Manning joined Bank of America in 2006 as a Program Manager in Global Wealth & Investment Management. For two years, he served as the Military Segment Sales Executive and served as a Customer Experience Exec in the Community North and Southeast Regions. Until he moved to his current position in February 2019, he served as a Commercial Banker and Relationship Manager for the Business Bank.

Manning served with distinction as a Combat Engineer officer in the US Army for five years. He served as an Airborne Ranger and Master Parachutist in the Army's famed 82nd Airborne Division. Before joining the bank, Manning was a Six Sigma Black Belt and Product Marketing Manager at GE Energy in Atlanta, GA for five years.

Born and raised in Gaffney, SC, Manning graduated from the U.S. Military Academy at West Point where he majored in Mathematics and Electrical Engineering. He earned a Master's degree in Business Administration from Emory University's Goizueta School of Business.