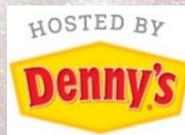


THE FUTURE IS NOW

WINNING CLOSING
STRATEGIES FOR
BUSINESS OWNERS



Erwin Carter

Mr. Carter currently serves as the *CEO of Newbold Services and also the CEO of Peak Workforce Solutions*. Growing up in Aiken South Carolina, Erwin was afforded a unique opportunity to be exposed to a diverse culture and environment at a very early age. As the son of hardworking parents who were living in the midst of the Civil Rights movement in the Deep South, they raised their children with character and optimism and instilled in them the belief that you could accomplish anything that you strived to do whether that was in furthering your education, participating in athletics, giving through community service or pursuing a career. Erwin explored several college opportunities and eventually chose Davidson College because of its deep commitment to a very strict honor code and the value they placed on individual development as it relates to becoming a “servant leader.” Erwin received his Bachelor of Science in Economics and joined the banking industry in a very dynamic period when major consolidation was underway.

During his years in the banking and financial services industry, Erwin held a variety of leadership positions within international trade finance, corporate banking, private

banking and treasury management. His exposure to global cultures offered many opportunities to leverage the power of diversity.

In 2006, Erwin took his belief in the value of diversity and inclusion and sought to develop a company that would have a positive impact on all the individuals within that company. We know that company today as Newbold Services. In 2012, Peak Workforce Solutions was added to the portfolio.

Erwin’s focused and inclusive leadership style has made Newbold Services and Peak Workforce Solutions valued “Supplier Diversity Partners” and has provided a continuous flow of opportunities for all Newbold and Peak associates to rise beyond their own expectations and obtain the leadership and management skills that would make them a valued member of any organization.

Erwin also serves as a member of the Board of Directors of IH Services, Inc. in Greenville, SC, is the Chair of the Advisory Council of the Greenville Chamber of Commerce Minority Business Accelerator (MBA) Initiative, and is a member of the Board of Visitors of Davidson College.