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WINNING CLOSING STRATEGIES FOR BUSINESS OWNERS

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Ann Cuiellette Marr

Ann Cuiellette Marr is currently ***Executive Vice President of Global Human Resources*** and a member of the Executive Team for World Wide Technology, Inc. WWT is a \$10B systems integrations, value added reseller and software development company. WWT is on Fortune's 100 Best Companies to Work For (7 years in a row) and # 8 Best Places to Work for Glassdoor. In her role, Ann oversees all global human resources functions which include talent acquisition, strategic staffing, policy development, benefits and compensation, government compliance, training, leadership development, immigration, communications and employee relations. WWT's global expansion has included offices in Brazil, Mexico, Singapore, Hong Kong, China, England, India, Poland and the Netherlands. As a strategic partner, Ann also manages the company's Corporate Development Program which includes Diversity and Inclusion, Supplier Diversity and Small Business Enterprise and manages the company's communication efforts. Ann has successfully spearheaded the company's submission for the 100 Best Companies to Work For and founded the WWT Women's Leadership Forum. Ann is **President of the WWT Charitable Foundation** and is very active in the St. Louis community. Ann has managed tremendous growth at WWT continues to focus on making WWT a great place to work. Ann has over 30 years of human resources experience and has held HR positions with Enterprise Rent-A-Car and Anheuser-Busch Companies.

Ann serves on the board of directors for Rose International and Hightower Petroleum Company. Non-profit boards include the Board of Trustees of Maryville University, the St. Louis Regional Chamber Association, the United Way of Greater St. Louis (Charmaine Chapman Society Co-Chair), the St. Louis Police Foundation and the Gateway Arch Park Foundation.

Ann is on the Advisory Board (and founding member of the St. Louis Chapter) of the National Association of African Americans in Human Resources (NAAAHR) and a member of the Society for Human Resource Management (SHRM). Ann was highlighted in the fourth edition of *Who's Who is Black St. Louis*, honored as *"Corporate Executive of the Year"* by the St. Louis American Newspaper for 2009, named as one of the *"50 Most Powerful Minority Women in Business"* by the Minority Enterprise Advocate magazine for 2010, one of the *"25 Most Influential Business Women in St. Louis"* by the St. Louis Business Journal for 2010, selected as a *"Leader of Distinction"* by the YWCA of Greater St. Louis and one of the *Top Diverse Business Leaders* by the St. Louis Business Journal for 2015. Recently, recipient of the Leadership Award by the Great Place to Work Institute. Ann is Author of a New Orleans cookbook - *Classic Creole – A Celebration of Food & Family*.

Ann received a Bachelor of Arts degree in Business & Human Resources Management from Webster University (the Walker School of Business & Technology), St. Louis, MO.

A native of New Orleans, Ann and her husband Craig have two daughters, Eve and Mia.