

## **MBE Summit 2018 - Winning Strategies to Close the Sale!**

Some companies consistently win contracts and close deals, while others struggle to bring on new business. Wouldn't you like to be on the winning side of the equation? Join us for **MBE Summit 2018**, where international sales expert and business coach Angelique Rewers will share Winning Strategies to Close the Sale.

MBE Summit is designed for all levels of business owners. This powerful connecting conference will bring together Corporate Partners and MBEs to make valuable connections through matchmaking, development workshops, and networking.

Sponsored by Denny's, this capacity-building event has a powerful line-up of speakers in store. Here are some key questions for your consideration when making plans to attend the MBE Summit:

- Do I need to re-evaluate my current business strategy?
- Am I positioned for growth in this changing economy?
- What are the key financial elements in my business that require monitoring?
- What are corporations looking for in my company financials when awarding contracts?

**The MBE Summit Business Strategy and Financial Health panels will explore answers to your questions. You are encouraged to register early, as this event has limited seats.**

I look forward to meeting each of you during MBE Summit 2018 at the Summit Point Conference and Event Center (805 Spartan Blvd.), located in Spartanburg, SC. We will kick off the event with a reception on December 4<sup>th</sup> from 5:00 p.m. to 7:00 p.m., and conclude this power-packed conference with 1:1 matchmaking opportunities on December 5<sup>th</sup> from 8:30 a.m. to 4:00 p.m.

As always, we appreciate your support of the Council and encourage you to reinvest in your business annually through our numerous developing and connecting opportunities.

Our best to you,



Dominique Milton  
CVMSDC President & Chief Engagement Officer

